

the eves\_ seminar series

## “Washing Instructions” in Business-Contexts

- Employee Edition -

$$\text{performance} = \text{a} \text{bility} \times \text{w} \text{illingness} \times \text{p} \text{ermission}$$


### Values & Motives

*Successful through Personality*

#### Content

This situation may seem familiar: There are projects or tasks you could work on all night - it doesn't even feel like work – it is fun. And then there are tasks or projects where even only five minutes are way too much. You are highly qualified for both. And yet it feels completely different. This is where the simple formula comes into play: "a**bility** x w**illingness** x p**ermission** = p**erformance**".

It usually isn't the lack of skill that makes work so difficult, but a tricky thing called willpower. We are talking about a lack of inner motivation. Or simply of smaller shaped motives.

By means of the MotivationPotentialAnalysis (MPA) you determine your world of motives and learn to read it and apply it to your environment. You will get to know your personal optimal growth conditions and thus skilfully avoid burn- or boreout.

By being aware of your personal and surrounding value system, you can furthermore multiply your "ability" and "willingness" by giving yourself "permission", which is often hindered by our inner belief system.

#### Topics

- a**bility** x w**illingness** x p**ermission** = p**erformance**
- motives – motor to our willingness
- values – who gives us „permission“
- Creating your personal environment of growth

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