

the eves_ seminar series

“Washing Instructions” in Business-Contexts

- Employee Edition -

performance = ability x willingness x permission



My factors of effect

Having impact through presence and attitude

Content

What effect do I have on others? And how do I do it? And what do I actually perceive when being with others?

When it comes to effect and presence, we use different channels and antennas. If our frequencies are not tuned to each other and the effect that we leave behind on our counterparts is essentially different from what we intend, disgruntlement and "sand in the wheel" are often pre-programmed. In order to avoid this and to act consciously, it is necessary to know one's frequencies and preferences and to be able to use them consciously.

Benefit from different feedback sequences and the S.C.I.L.- performance-model© to get a holistic impact check of your performance and in return to be able to assess your counterpart more accurately. Through targeted, practical exercise units, you train the individual "effect factors" and can use your effect more specifically depending on the situation.

After the seminar, you will also have access to the online academy "My factors of effect" in order to continuously and sustainably improve your communication behaviour and the resulting effect.

Topics

- Self- and peer-assessment within the S.C.I.L.- performance-model©
- Discover and train your potential of development in your frequencies
- Assessing and understanding your counterpart
- Plan and work on developing your potential with the online-academy (lead self-coaching)

**We offer English seminars by special arrangement.
Get in touch with us and we can schedule the modules either
with other interested English speakers or Inhouse.**